



The SaaS Advantage

LOWER UPFRONT COST

All hosting, support, and maintenance costs are included in your annual subscription fee. As a result, you pay significantly less for the ESO ProTM Suite of Services.

RAPID IMPLEMENTATION

Our application requires little or no set-up and only minimal configuration. Implementation typically occurs in less than 30 days.

AUTOMATIC UPGRADES

Upgrades are automatically pushed to end users, reducing your efforts and allowing us to deliver targeted customer support.

INSTANT ACCESS TO YOUR DATA

Access your data from any computer with an internet connection.

REDUCED RISK

Instead of making a large capital investment in servers, software and IT, you pay for services based on your organization's needs. Plus, you enjoy the peace of mind that comes from having us host your application.

CUSTOMER SATISFACTION

Our annual pricing structure drives us to provide excellent customer service in order to retain your business each year. Consequently, we are as committed to your success as you are.

Software-as-a-Service: Lower Cost, Lower Risk, Quality Service

Looking to lower infrastructure cost and complexity? ESO Solutions' Software-as-a-Service model provides EMS/Fire organizations of all sizes the technical expertise and assistance you need to meet your goals, without the large cost of implementing and maintaining a client-server infrastructure.

Benefits of SaaS

The benefits of choosing an on-demand web services delivery model are varied and numerous. Such solutions require little in terms of infrastructure commitments beyond an internet connection. And, unlike customer-managed solutions, SaaS allows companies to shift IT resources away from application maintenance. Other advantages of the SaaS model over traditional software implementation methods include the following:

Lower Cost of Ownership - There is no large capital investment for the ESO ProTM Suite of services because you pay an annual fee for the software based on your organization's call volume. In addition, since no server infrastructure is required, you spend less on hardware, maintenance, and administration. This gives you access to a state-of-the-art ePCR application you may not have been able to afford otherwise.

Focus on Core Competency - The SaaS model frees your public safety organization from the responsibility of installing and maintaining the software, so you no longer have to devote internal IT staff to making sure the application is working properly. In addition to the cost savings, this allows you to focus on your core competency and utilize your resources in more strategic areas.

Data Accessibility - The flexibility to access the software and your data from anywhere you have an internet connection and a personal computer enhances your ability to perform mission-critical work. In addition, you can take immediate advantage of the features and functionality of an application simply by launching a browser.

Faster Product Cycles - Because of the development and testing process utilized in SaaS, product releases are much more frequent than those in traditional software license models. This process results in faster fixes and allows users to digest new features in smaller bites, ultimately resulting in increased user productivity. Furthermore, it is not necessary to continually upgrade your software. Each time you log on to the application, you can be confident that it is the most current version.



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